



## 1st Half of 2021

Charleston, SC

## Presentation

Over the last decade, India has become one of the top destinations for American forest products, including those from South Carolina. In 2019, India was the top destination for solid wood products exports from the state, and second for lumber, by accounting for 23% of its total.

A delegation of Indian lumber buyers will travel to South Carolina in early October, for one-on-one meetings and visits to local mills. This event is organized by S.C. Forestry Commission and Dept. of Commerce and its goal is to develop international trade through long-term businesses with quality customers overseas.

This event is open to the South Carolina lumber industry. Spaces are limited and will be assigned on a first-come, first-serve basis.

For more information, please contact Edgar Arias, SCFC Forest Products Marketing Specialist at [earias@scfc.gov](mailto:earias@scfc.gov), (803) 896-8833

## Event Details

Dates: TBD

Location: Charleston, SC (Venue TBD)

### Agenda:

*Day 1:* Delegation arrival

*Day 2:* Workshop “Doing Business in South Carolina”

*Days 2-3:* One-on-one Meetings

*Days 4-5:* Sawmill Visits, tour to the Port of South Carolina

*Day 6:* Delegation departs

Note: participating mills only need to attend to their assigned one-on-one sessions and site visit (if it applies).

## Indian Lumber Market

India’s total lumber import amounted to \$422 million in 2018, an increase of almost 105% since 2014. Pine is very popular among Indian buyers: it represented 27% of lumber imports in 2018, second only to those of tropical species. The U.S. is among the top 5 suppliers of lumber for the Indian market (and the second-most important supplier of pine lumber).

To learn more about this market, go to:  
[www.state.sc.us/forest/pubs/india.pdf](http://www.state.sc.us/forest/pubs/india.pdf)

## Pre-Registration

Contact: Edgar Arias, Marketing Specialist  
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